

## Group synergy and innovation



*" For more than a year, the Wichard Group has been united in the development of both Facnor and Sparcraft. Facnor's experience and history has been successfully built on listening to a wide audience of ocean racers, which has lead*

*to exciting innovations and a genuine trust in our products. The Facnor team, has again taken up the innovation challenge by creating and launching the new range of FX+ Gennaker/Code zero furlers. By levera-*

*ging on our industrial and commercial synergies within the Wichard group, it has opened up a far wider scope for product development. Our long term goal, is to create an organization, that capitalizes on the strengths of our companies to meet the sailor's needs in terms of safety and innovation. We will keep listening to you."*

Jean Claude Ibos,  
Wichard Group CEO

## Wichard reliable since 1919

■ **Wichard** has become a world leader in the marine hardware industry by both internal R&D development and through the acquisition of other manufacturing capabilities such as Maillard, specialized in plastic injection molding. This expansion, consolidated on a strong financial foundation enables us to

investment, and adapted ourselves, to meet the goals set before us. Wichard is involved in a wide spectrum of industries, from marine, mountain equipment, aeronautic and medical devices, the group has built up numerous systems, to fine tune the R&D development

manufacturing, and the distribution of it's products worldwide. Building on Wichard's already well established distributor and dealer network, the addition of Facnor and Sparcraft, will bring even greater exposure, in the yacht mast and rigging business . Wichard's established position makes us a reliable partner for shipyards, naval architects, boat managers and dealers. Wichard's legacy, will be a manufacturer of the worlds high quality equipment, used when one's life depends on it.



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## The Wichard Group stats

■ **Wichard** : a network of 1000 points of sale in France, 40 dealers, over 200 industrial customers;

■ **Facnor** : 40 dealers specifically trained in Facnor products, 35 worldwide dealers outside France;

■ 210 employees

■ 6 production sites : two in Saint Vaast-la-Hougue, one in Thiers,

Périgny, Saint Malo (France) and Charlotte (NC, USA)

■ **Export shares**: approximatively 60% for Wichard and 50% for Facnor

■ **Thousands of items available for masts, hardware, rigging, booms, outhauls, Spinnaker poles, furling systems, locks, mainsail cars and tracks**

